

IBM SERIES III, Model 20

PRODUCT STRENGTHS

Reduction Capability (26% or 35%)
Self-Advancing Scroll Photoconductor
4.5 Seconds First Copy Speed
Fast Multiple Copy Speed (75 cpm)
Large Paper Capacity (2100/600) Sheets
Automatic Duplexing
1-999 Quantity Selector

PRODUCT LIMITATIONS

10 Minute Warm-Up
220V/30A Dedicated Line
The Document Feed Is Not Automatic
(SADF)
No Automatic Toning
High Purchase Price
Long Paper Path—Jam Potential

TOSHIBA AMERICA

Competitive Product Guide

IBM SERIES III, MODEL 20

Copier Type:	Console
Platen:	Stationary Flatbed
Segment:	4
Warm Up Time:	10 Min.
First/Multi Time:	4½ sec. 75 c/m
Photoconductor Type:	PVK (organic)
Exposure Method:	Halogen Lamp
Development Method:	Dry Toner
Drum Cleaning System:	Brush
Image Fusing System:	Heat (hot roll)
Paper Supply:	Dual Tray Sheet-Fed
Manual Sheet-Bypass:	None
Capacity:	2100 & 600 Sheets/Tray
Paper Size Selector:	Alternate Paper Tray
Min/Max Copy Sizes:	8 × 10½ 8½ × 14
Multi-Copy:	Digital, 1-999, Auto Reset
Exposure Control:	Light/Dark Buttons
Toner Density:	None
Print, Stop Print:	Start Print, Stop/Reset
Other:	Duplex Button, Collate Button (optional), Reduction Buttons
Paper Supply Indicator:	Add Paper Display
Toner Supply Indicator:	Internal Light
Number Copies Made/ Remaining:	Display Tubes for Copies Made and Selected
Paper Jam/Other Problems:	Check Paper Path
Other:	Lift Cover for Document Misfeed, Remove Copies for Full Exit Tray
Mfr's Recommended Monthly Volume:	20,000 to 50,000
Dimensions (H × W × D):	46¼ × 42¼ × 27
Weight:	1100 lbs
Power Consumption:	115/230V, 60Hz, 30A

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IBM SERIES III, MODEL 20

COMPANY: IBM
MODEL: SERIES III, Model 20
SUGGESTED RETAIL PRICE: \$27,600*
RENTAL PRICING:

<u>Price Plan</u>	<u>Monthly Min.</u>	<u>Copies included</u>	<u>Copy Charge</u>
Annual	\$ 780.00**	1-15,000	None
		15,001-30,000	\$.0213
		30,001 +	\$.0142
Two-Year	\$ 735.00***	1-15,000	None
		15,001-30,000	\$.0200
		30,001 +	.0134

MAINTENANCE CONTRACT (Purchased Units Only):

<u>Min. Charge**</u>	<u>Copies included</u>	<u>Copy Charge</u>
\$ 232/mo. ****	15,000/mo.	None
	15,001 +	\$.0085

*Plus \$4,600 for 20-bin collator
Plus \$8,345 for 40-bin collator

**Plus \$121 for 20-bin collator
Plus \$223 for 40-bin collator
Plus \$5.00 for collator attachment feature

***Plus \$114 for 20-bin collator
Plus \$210 for 40-bin collator
Plus \$5.00 for collator attachment feature

****Plus \$46.00 for 20-bin collator
Plus \$86.00 for 40-bin collator

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