



XEROX 3100

COMPANY: XEROX
MODEL: 3100
SUGGESTED RETAIL PRICE: \$5,750*
RENTAL PRICING:

<u>Price Plan</u>	<u>Monthly Min.</u>	<u>Copies Included</u>	<u>Copy Charge</u>
Regular (XRP)			
Annual	\$ 160.00	1-1,000	None
		1,001-3,000	\$.0475
		3,001-6,000	.027
		6,001+	.0175
Two-Year	\$ 137.50	1-625	None
		626-3,000	\$.0435
		3,001-6,000	.026
		6,001+	.0165
Contract (XCP)— Level II			
Annual	\$ 192.50	1-3,125	None
		3,126-6,000	\$.0345
		6,001+	.017
Two-Year	\$ 180.00	1-3,125	None
		3,126-6,000	\$.0335
		6,001+	.016

MAINTENANCE CONTRACT (Purchased Units Only):

<u>Min. Charge</u>	<u>Copies Included</u>	<u>Copy Charge</u>
\$ 71.00/mo	3,000/mo.	None
	3,001+	\$.010

*\$4,495 for reconditioned unit

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XEROX 3100

PRODUCT STRENGTHS

Variable Thruput
Copies Bound Volumes and 3D Objects
Stationary Platen
Standard Electrical Outlet
Multiple Copy Speed of 20 cpm

PRODUCT LIMITATIONS

Only Light Original Contrast Setting
Quantity Selector Must Be Manually
Reset With High Potential of Wasted Copies
No Add Toner Indicator
On/Off Switch Located Internally

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Competitive Product Guide

XEROX 3100

Copier Type:	TT on Wheeled Stand
Platen:	Stationary Flatbed
Segment:	2
Warm Up Time:	2½ min.
First/Multi Time:	8 sec. 20 c/m
Photoconductor Type:	Selenium Drum
Exposure Method:	Fluorescent Lamp
Development Method:	Dry Toner
Drum Cleaning System:	Blade
Image Fusing System:	Heat
Paper Supply:	Single Cassette Sheet-Fed
Manual Sheet-Bypass:	None
Capacity:	250 Sheets/Cassette
Paper Size Selector:	Cassette Change Required
Min/Max Copy Sizes:	8 × 10 8½ × 14
Multi-Copy:	1-99, Manual Reset
Exposure Control:	Light Original
Toner Density:	Internal Toner Control
Print, Stop Print:	Start Print, Stop Print
Other:	None
Paper Supply Indicator:	Add Paper
Toner Supply Indicator:	None
Number Copies Made/ Remaining:	Copies Selected, No Countdown
Paper Jam/Other Problems:	Clear Paper Path
Other:	Please Wait
Mfr.'s Recommended Monthly Volume:	1,000 to 15,000
Dimensions (H × W × D):	37 × 34½ × 28½
Weight:	300 lbs
Power Consumption:	115V, 60Hz, 15A

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