

Competitive Product Guide

XEROX 2300

Copier Type:	TT
Platen:	Moving
Segment:	1
Warm Up Time:	2-3 min.
First/Multi Time:	6 sec. 10 c/m
Photoconductor Type:	Selenium Drum
Exposure Method:	Fluorescent Lamp
Development Method:	Magnetic Brush
Drum Cleaning System:	Blade
Image Fusing System:	Heat
Paper Supply:	Single Tray Sheet-Fed
Manual Sheet-Bypass:	None
Capacity:	200 Sheets/Tray
Paper Size Selector:	Paper Change Required
Min/Max Copy Sizes:	5½ × 8½ 8½ × 14
Multi-Copy:	1-15, Auto Reset Countdown
Exposure Control:	None
Toner Density:	Control Switch
Print, Stop Print:	Print
Other:	None
Paper Supply Indicator:	Add Paper
Toner Supply Indicator:	None
Number Copies Made/ Remaining:	Countdown
Paper Jam/Other Problems:	Check Paper Path
Other:	Wait, Ready
Mfr's Recommended Monthly Volume:	500 to 3,000
Dimensions (H × W × D):	13 × 37 3/8 × 21 5/8
Weight:	175 lbs.
Power Consumption:	115V, 60Hz, 15A

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XEROX 2300

PRODUCT STRENGTHS

Compact Size
Low Purchase Price
Auto Reset Quantity Dial
Variable Thruput
Standard Electrical Outlet

PRODUCT LIMITATIONS

Maximum Size (8½ x 14)
1-15 Quantity Selector
Rapid Copy Quality
Degeneration
Single-Light Contrast Setting
No Low Toner Indicator

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XEROX 2300

COMPANY: XEROX
MODEL: 2300
SUGGESTED RETAIL PRICE: \$2,995
RENTAL PRICING:

<u>Price Plan</u>	<u>Monthly Min.</u>	<u>Copies Included</u>	<u>Copy Charge</u>
Regular (XRP) Annual	\$ 110.00	1-500	None
		501-3,000	\$.044
		3,001-6,000	.026
		6,001 +	.017
Two-Year	\$ 105.00	1-500	None
		501-3,000	\$.0415
		3,001-6,000	.025
		6,001 +	.0165
Contract (XCP)— Level II Annual	\$ 135.00	1-2,000	None
		2,001-3,000	\$.029
		3,001-6,000	.023
		6,001 +	.0165
Two-Year	\$ 130.00	1-2,000	None
		2,001-3,000	\$.0265
		3,001-6,000	.0215
		6,001 +	.0160

MAINTENANCE CONTRACT (Purchased Units Only):

<u>Min. Charge</u>	<u>Copies Included</u>	<u>Copy Charge</u>
\$38.50/mo	800/mo.	None
	801 +	\$.010

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