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IT, MSP & MSSP Industry Notes

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[Arcoa Group](#)

Why partnering with ARCOA makes sense

Electronics Recycling is an important and profitable part of the IT asset lifecycle, but it can be overwhelming with all you already do, varying state regulations, and the limited resources at hand. That's where ARCOA comes in. When you partner with ARCOA, you get all the benefits of a big company without any of the capital investment. We've been doing this since 1989 and have the expertise, certifications, and nationwide resources to get the most for all your clients' retired IT assets. Plus, positioning your clients as environmental stewards not only elevates their appeal to consumers, it meets government requirements and avoids fines.

What partnering with ARCOA looks like

Our role is to make it easy for you to bring more value to your clients. We work with you to help stretch your clients' IT budget by reducing the total cost of ownership of their electronics. We're experts at identifying and implementing the solutions your clients need for the end-of-use remarketing, recovery, and recycling of their technology assets.

[Konica Minolta Negotiates Class Deal Over 401\(k\) Fees, Funds](#)

- Konica Minolta is in negotiations regarding a class action lawsuit over the management of 401(k) fees and fund selections.
- Lawsuit claims the company allowed excessive fees for retirement plan participants, impacting employee savings.
- Suit also alleges that Konica Minolta selected underperforming funds for its 401(k) plan, further disadvantaging employees.
- Is negotiating a settlement that could result in compensation for affected employees and plan improvements

[Entara listed as Channel Futures 2024 Next Generation MSP](#)

- Named a Channel Futures 2024 Next Generation Managed Service Provider (MSP), acknowledging its leadership in the industry.
- Recognized for its cutting-edge IT solutions, including cybersecurity, managed services, and digital transformation support.
- Listing highlights Entara's expertise in adopting and integrating next-generation technologies to meet evolving client needs.

[LevelBlue Intros Four New Security Services for MSSPs, MSP](#)

- LevelBlue launched four new security services tailored for Managed Security Service Providers (MSSPs) and Managed Service Providers (MSPs).
- Include advanced threat detection, incident response, vulnerability management, and endpoint security, enhancing client protection.
- New offerings designed to help MSSPs provide enhanced cybersecurity solutions to their customers.
- Services are customizable to meet the specific needs of different MSPs and MSSPs, ensuring flexibility and scalability.

[Blue Mantis and HYCU® Partner to Deliver Enhanced SaaS](#)

- Blue Mantis and HYCU® have teamed up to deliver enhanced Software as a Service (SaaS) solutions.
- Focuses on providing advanced data protection and backup solutions for SaaS platforms.
- HYCU®'s solutions will seamlessly integrate with Blue Mantis's services, enabling better scalability and efficiency.
- Collaboration aims to strengthen cloud-based data management and recovery capabilities for businesses.

[CloudCoCo proposes £9.2 million sale of IT managed services business](#)

- Proposed selling its IT managed services business for £9.2 million.
- Sale is part of CloudCoCo's strategy to refocus on core offerings and streamline operations.
- Plans to redirect resources towards growth in other key areas of its business post-sale.

[New A7510 Interactive Whiteboard](#)

Key features and specs of the Ricoh A6510, A7510, and A8610 Interactive Flat Panel Displays:

- Screen Sizes: 65", 75", 86"
- Touchpoints: Up to 40 simultaneous touchpoints
- Operating System: Built-in Android OS with Google EDLA certification
- Compatibility: Works with Windows, Android, Linux, Mac, Chrome
- Storage: 8GB RAM, 128GB ROM
- Connectivity: Bluetooth 5.2, Wi-Fi 6
- Audio: 2 x 15W speakers
- Multimedia Support: Picture-in-picture, digital signage
- Energy Efficient: ENERGY STAR® certified
- Resolution: 4K UHD (3840 x 2160)
- Touch Technology: Infrared touch technology for fast and accurate response
- Brightness: 500 cd/m² (A6510/A7510) and 430 cd/m² (A8610)
- Inputs/Outputs: 3x HDMI, 1x DisplayPort, 1x VGA, USB-C, LAN
- Annotation Tools: Built-in whiteboarding and collaboration software
- Compatibility with Mobile Devices: Supports screen mirroring from smartphones/tablets

[Brochure here](#)

[Mindcore Technologies Named Among the Top 250 MSSPs for 2024](#)

- Listed among the Top 250 Managed Security Service Providers (MSSPs) for 2024.
- Recognized for its outstanding cybersecurity services and solutions tailored to protect businesses from evolving threats.
- Offers a wide range of security services, including threat monitoring, incident response, and vulnerability management.

[Pivot Point Consulting Taps Former IBM Sales Leader, Scott Sims, to Lead Business ...](#)

- Named former IBM sales leader Scott Sims to lead their business operations.
- Scott Sims brings extensive experience from his tenure at IBM, where he led successful sales initiatives and growth strategies.
- Sims' appointment is aimed at driving business development and expanding Pivot Point's market presence.

[Cloud Spending Drives Americas' IT and Business Services Market in Q3, ISG Index™ Shows](#)

- ISG Index™ shows that increased cloud spending is fueling growth in the Americas' IT and business services market during Q3.
- IT services sector experienced notable rise in demand due to businesses investing heavily in cloud infrastructure and services.
- Organizations accelerating digital transformation initiatives, with cloud solutions playing a pivotal role in this shift.
- Surge in cloud spending offers expanded opportunities for IT service providers to deliver cloud-based solutions.

[Lock in on Cyber Security with ARCOA](#)

- IT Asset Disposition (ITAD): Manages the secure disposition of end-of-life IT equipment
- Data Destruction: Ensures sensitive data is completely erased from devices before disposal
- Asset Remarketing: Resells refurbished IT assets to maximize value recovery
- Recycling Services: Provides environmentally responsible recycling of electronics

[Ricoh Establishes New Industrial Printing Company in Europe](#)

- Established a new industrial printing company in Europe.
- Part of Ricoh's plan to expand its industrial printing business.
- Offering cutting-edge inkjet and printing technologies.
- Aims to drive customized and efficient industrial printing solutions.

[Quocirca Spotlight on AI 2024](#)

- Increasing trends in AI adoption across various industries are transforming business operations.
- Organizations use AI technologies to streamline processes and enhance operational efficiency.
- Emphasizes importance of data security in AI implementations amid privacy and regulatory concerns.
- Showcases successful AI applications in customer service and predictive analytics.
- Predicts greater investment and integration of AI solutions in mainstream business strategies.

[Ricoh introduces new A4 imaging series to meet the demands of modern, flexible work environments](#)

- Introduces an A4 imaging series for modern, flexible work environments.
- Designed to meet the evolving needs of businesses with adaptable printing capabilities.
- Includes intuitive interfaces and advanced functionalities for better user experience.

[Epson Wins 2024 Good Design Awards for Five Printers and an Auto Color Chart Reading ...](#)

- Received the 2024 Good Design Awards for five of its printers and an auto color chart reading device.
- Awards celebrate Epson's commitment to innovative and user-friendly design in printing technology.
- Recognized printers showcase versatility, catering to various printing needs and applications.

[Xerox Acquires ITsavvy to Grow IT Services Presence](#)

- Acquires ITsavvy to enhance its IT services presence.
- Move broadens Xerox's IT services, including cloud solutions and managed services.
- Aligns with Xerox's strategy to diversify beyond traditional printing.

[Optimizing Data Operations with Data Fabric Architecture](#)

- Provides seamless access to integrated data from various sources.
- Enables quick adaptation to changing data needs for faster decision-making.
- Supports improved data management and compliance with governance policies.
- Accommodates growing data volumes and diverse data types.

[insight why Lexmark might be for sale](#)

- There are growing speculations regarding why Lexmark might be for sale.
- Industry analysts suggest that changes in market dynamics and competition may have prompted the consideration of a sale.
- Lexmark has been focusing on streamlining its operations and enhancing its technology offerings, indicating a potential strategic shift.
- Potential buyers may see value in Lexmark's established brand and its capabilities in print and imaging solutions.
- Move could also align with broader trends in the technology sector, where companies are consolidating to remain competitive in a rapidly evolving market.



